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Hiring Manager,

I have been involved in the wine business my entire life as I grew up in the Hudson Valley region of New York and on a small family vineyard. We all helped tend the vines, pruning, clustering, tying and providing canopy. We harvested the grapes and I watched my Father make wine and learned. He was also in the importing and distribution wine business, so I saw the day to day operations as a kid. As an adult, the wine business in many different ways was and is a big part of my life. I also have an entrepreneurial and consultative side which allowed me to pursue owning my own businesses and mentoring people in business and especially in the wine business.

I am the architect, the one who is a visionary leader and has grown organizations as you will see from my resume. I have dealt with it all – increasing revenues, working with all forms of tourism from local to state-wide. I have created many formidable relationships that have stayed intact allowing for repeat business and a high retention rate. Once I understand the vision and all the parts of the puzzle, I start forming a plan that makes sense for all involved.

I am at a point in my life where I want to move away from owning my business into helping another business and to be part of something.

Thank you for your time.